



**DIPARTIMENTO DI LINGUA INGLESE**  
**Programma PER STUDENTI PRIVATISTI**

2024-25

**MATERIA: Lingua inglese**

**CLASSE: 4 sezione: COMMERCIALE**

**LIBRI DI TESTO ADOTTATI:** Carla Leonard, New *Identity* B1-B1+, Oxford University Press;  
2030, *English for Responsible Business*, Rizzoli languages

**Functions**

Talk about duration of ongoing situations  
talk about ongoing actions and situations  
talk about hypothetical situations  
talk about regrets  
talk about past habits  
check or confirm information  
talk about things people said  
make deductions

**grammar**

unit 4: passive: present simple and past simple; passive: interrogative form; subject/object questions  
unit 5: Present perfect continuous; Present perfect simple VS present perfect continuous  
Unit 6: Modals of deduction: present and past  
Unit 7: Second conditional; Wish + past simple; Past perfect  
Unit 8: Third conditional  
Unit 9: Used to; Should and shouldn't have; Question tags  
Unit 10: Reported statements

**Business Theory:** Business Organisations; the public sector: public corporations; municipal enterprises;  
government departments; The private sector: Sole Traders; Unlimited and limited Partnerships  
Private and Public Limited Companies  
Cooperatives

Franchising

Business growth, internal and external growth

Merger; Acquisition; Takeovers; Joint ventures

Multinational Corporations; Relocation of Business: Outsourcing; reshoring and offshoring

Start-ups.

**Business communication,** Written communication: the layout of a business letter; emails; written enquiries;  
written replies to enquiries; offers; Curriculum vitae and cover letter.

The layout of a business report

Oral communication: telephone conversations

Business contacts: Trade fairs and fair shows; dealing with a customer at a fair.

**Civiltà:** The British Isles, The UK; British History, London.